

The mission of Telluride Home Management is to exceed the expectations of our clients in delivering personalized, professional, and comprehensive home and property management services in the Telluride, Mountain Village, and surrounding areas.



TELLURIDE
HOME MANAGEMENT



DEPENDABLE LOCAL MANAGEMENT

Telluride Home Management knows Telluride. Both Norman Mark and Jim Tschinkel live and work in this spectacular Colorado mountain resort town for the same reasons you own a home here — love for the community, the outdoors, and what nature created in a place like no other. Throughout the years, we've woven our business and personal lives into the fabric of this community and have developed special local relationships based on mutual respect. The positive associations we have with regional resources produce immediate results for our clients. The outcome is superior delivery of service from an assembled team that has defined the expectations of the client and is driven to exceed them. Quite simply, the care and management for your home and property is unsurpassed.

IT'S PERSONAL

Combine the talents of an established property management professional, Norman Mark, with the craftsmanship of a talented and experienced general contractor, Jim Tschinkel, and you've found a powerful team you can entrust to take care of your home. Our business was founded on the principles of hard work, integrity, responsibility, accountability and transparency. We have knowledge, experience and a sophisticated understanding of the Telluride market and surrounding area. Working closely with our clients means we can identify your needs and goals and bring better value to your investment. We take enormous pride in developing long-standing, personal relationships based on mutual trust.

NORMAN MARK, OWNER

Norman has over 30 years of hotel and property management experience in premier Colorado destination resorts. His dedication to providing the highest quality standards and developing a personal relationship with the clients of Telluride Home Management is paramount. His goal is to assist homeowners in enhancing property values and enjoying their Telluride homes. Norman was the co-owner, president and general manager for Telluride Mountain Lodging and sold his partnership in 2008 to spend time with his family. Norman has also contributed as a manager with the following organizations: Mountain Lodge Telluride, Steamboat Resorts Management and Sheraton Hotels San Diego. Norman has consistently developed successful hospitality teams to provide the highest standards of quality service while exceeding the owners and guests expectations. Norman is a graduate of Bryant College in Smithfield, Rhode Island and received a Bachelor of Science in Business Administration. Norman has lived in Telluride for 12 years with his wife, Heather. His daughter Emily attends Colorado Mesa University and son Jerry, attends Western Washington University.

JIM TSCHINKEL, OWNER

In the residential building business since 1978, Jim first learned his trade while working for his family's construction company in South Florida. Cultured by his father, a craftsman of perfection in every aspect of constructing homes, Jim soon discovered his natural talent and passion for meticulous woodworking and fine details. Jim established his first business providing quality finish carpentry to general contractors and homeowners. He, and his wife Christine and sons Justin and Logan, chose to live in Telluride to honor their passion for the natural environment, outdoor adventure and mountain living. Jim established Diamond T Construction in Telluride, a place that he refers to as "paradise." Very quickly, Diamond T evolved from its beginnings in finish carpentry to becoming a respected and sought-after talent for designing and building signature custom mountain homes. You can find these beautifully crafted homes in Mountain Village, Wilson Mesa, and Aldasoro Ranch. Because many of Jim's clients were second-homeowners, they also entrusted Jim with the care for these homes while not in use. There is nothing about a Telluride home that Jim can't troubleshoot and this is an extremely important part of the service provided by Telluride Home Management.

OUR CLIENT PROMISES

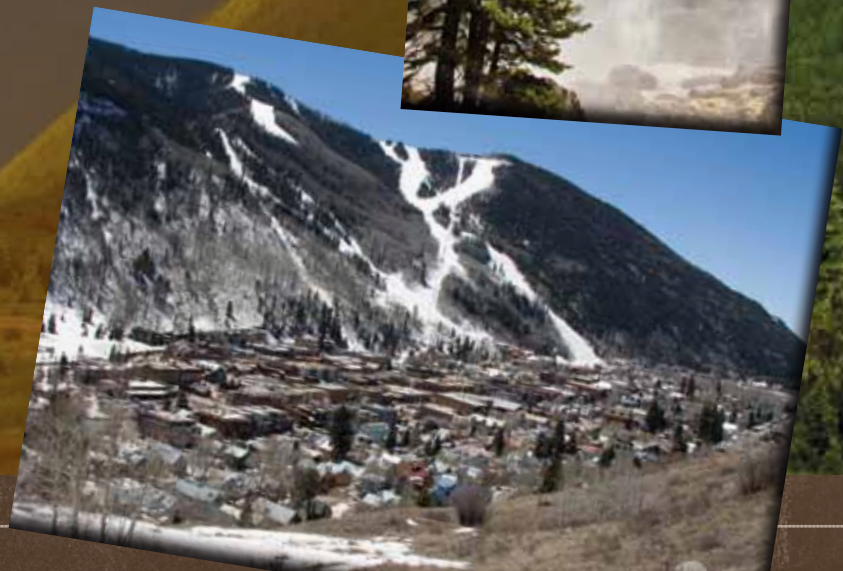
It's a word you don't hear much anymore, but we confidently make these promises to our clients, to you:

- Meet and exceed your expectations
- Operate with complete transparency by prioritizing communication with you
- Put our local knowledge and regional relations to work for you
- Put our experience in property management, construction, and hospitality to work for you
- Provide superior home management and related services to you at efficient pricing
- Establish long-term relationships based on earning your trust
- Assist you in protecting your investment and enhancing your property value
- Become part of your Telluride network and help you to get the very most out of your experience in this amazing part of the world

OUR SERVICES

The services delivered by Telluride Home Management are based on an understanding of our client's needs and the needs of the client's property. While some services provided will be "typical" of property management, many will be unique to your home. We can handle it all, or just selected elements. You determine the level of our involvement after we conduct a mutual interview with each other. Some of the services we provide include:

- Specialized home management and property care-taking services
- Preventative repairs and maintenance
- Weekly security checks
- Home inspection checklists
- Organized and efficient monthly client reporting
- Video surveillance installations and monitoring
- Environmentally conscious options for repair, maintenance and management
- Professional home construction design assistance and remodels
- Hospitality services
- Management of all unexpected problems and opportunities





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Excellent references are available upon request.